INVERNESS GRAHAM

Inverness Graham Backs VivoAquatics to Accelerate Innovation and Efficiency in Water Management

Wayne, PA, September 21, 2026 — Inverness Graham today announced the majority recapitalization of VivoAquatics, a technology-enabled water management platform that helps blue-chip commercial customers manage water assets and operations, energy efficiency, conservation, water safety, and regulatory compliance. VivoAquatics represents the fifth platform investment in Inverness Graham's Green Light strategy, which invests in businesses with technology that delivers strong economic value while enabling resource productivity.

Founded in 2014, VivoAquatics has driven innovation in the water management industry through the integration of connected hardware with advanced software powered by AI-driven analytics. By combining real-time water quality and consumption intelligence with technical engineering, installation, and professional service capabilities, VivoAquatics and its VivoPoint platform enable customers to design, implement, and maintain mission-critical water systems that operate more efficiently, reduce costs, conserve water, and address regulatory requirements. Today, the company serves some of the world's largest hospitality, fitness, municipal, and multi-family real estate organizations spanning water safety monitoring, leak detection and water usage monitoring, compliance management, and more.

"Poor water management can rapidly erode a company's brand value, and the cost of mistakes is tremendous," said Michael Morrissey, Managing Partner at Inverness Graham. "VivoAquatics and its VivoPoint platform use industry-leading data with predictive service and maintenance delivery to help ensure water quality at scale while reducing energy and treatment costs. We look forward to working with the VivoAquatics team to accelerate the company's growth by expanding its market coverage and breadth of offerings."

"Our customers are under real pressure to run their water systems efficiently, conserve water, and maintain detailed compliance records—all while controlling costs," said Willan Johnson, CEO of VivoAquatics. "Our partnership with Inverness Graham marks an exciting new chapter for VivoAquatics. Inverness Graham's operational depth and experience in scaling technology-enabled businesses position us to continue growing sustainably while keeping the customer experience front and center. Together, we will deliver the tools operators need to manage their water assets with confidence."

Paul Hastings, LLP served as legal counsel to Inverness Graham. Terms of the transaction were not disclosed.

About the Inverness Graham Green Light Strategy

Green Light is Inverness Graham's lower middle market strategy focused on investing in businesses that deliver *Environmental Sustainability Now*—practical sustainability today through products and services that improve efficiency, resilience, and resource productivity. The Green Light Fund closed in 2024 at $238 million and has completed nine investments across five platforms, with one exit to date. The strategy targets four key areas of the economy undergoing fundamental transition, targeting businesses that improve efficiency, productivity, and sustainability, while delivering returns: Energy Transition, Industrial Transition, Built World Transition, and AgTech Transition. Green Light applies the same Strategic Platform Build approach, operational value creation playbook, and partnership model that Inverness Graham has refined over more than two decades.

About Inverness Graham

Inverness Graham is a Philadelphia-based, operationally focused private investment firm that partners with innovative, high-growth businesses where technology is transforming traditional industry. With more than $1.8 billion in assets under management, Inverness Graham brings institutional-scale capabilities to the North American lower middle market while maintaining a focused partnership approach with founders and management teams. The firm's Flagship strategy targets high-growth businesses in Healthcare, Tech-Enabled Services and Software, and Advanced Manufacturing, while the Green Light strategy targets technology-enabled businesses where sustainability is a key driver of accelerated growth.

Across its strategies, Inverness Graham combines deep sector expertise with an operationally intensive value creation playbook, leveraging dedicated resources across deal sourcing, operational improvement, transformative M&A and AI enablement. Founded by senior executives of the Graham Group, the firm builds on a more than 60-year legacy of operational excellence and entrepreneurial leadership.

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