



INVERNESS GRAHAM GREEN LIGHT ENVIRONMENTAL SUSTAINABILITY NOW

Inverness Graham is a Philadelphia-based buyout firm that seeks to partner with innovative companies where technology is transforming traditional industry. Building upon more than two decades of experience partnering with lower middle market businesses, and drawing from a longstanding Graham commitment to sustainability, the firm established the Inverness Graham Green Light strategy. The strategy continues Inverness Graham’s focus on investing primarily in companies with EBITDA up to \$10 million, with a particular emphasis on those accelerating the transition to a more sustainable future (e.g., energy efficiency, resource efficiency, etc.).

Inverness Graham Green Light targets businesses with existing products and services positioned to:

- Deliver tangible environmental improvements today that can compound over time, well before many speculative venture ideas get off the ground
- Become drivers and beneficiaries of the important acceleration towards a more sustainable future

These investments deliver *Environmental Sustainability Now* as they advance innovation and efficiency in transforming industries, generating cost savings and resilience alongside measurable environmental impact.

Inverness Graham Green Light builds on the firm’s heritage from Graham Recycling to Graham Architectural products to today’s Graham Sustainability Institute at the University of Michigan.



Four Key Focus Areas

Since inception, Inverness Graham has made investments in these thematic areas as part of its broader strategy:

AgTech Transition

Maximizing safe and healthy agricultural production while minimizing resource usage and carbon emissions

- Precision Agriculture
- Yield Optimization
- Alternative Protein
- Food Transparency
- Reduced Food Waste



Energy Transition

Investing in a global shift to renewable and sustainable methods of energy production and storage

- Deregulated Energy Market Services
- Distributed Energy Assets & Services
- Grid Infra. Components & Technology
- Utility Services



Industrial Transition

Reducing waste and increasing efficiencies to minimize carbon emissions and conserve natural resources

- Circular Economy
- EHS Systems & Services
- Environmental Services & Waste Mgmt.
- Industrial Automation Technologies
- Logistics Software



Built World Transition

Optimizing and upgrading buildings, municipal infrastructure, cities, and transportation systems

- Air Filtration and Fume Extraction
- Data Center Services
- Disaster Resilience
- State and Local Govt. Compliance
- Water Technologies and Services



* Current Green Light Strategy Investment

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