



FOR IMMEDIATE RELEASE

Inverness Graham Announces Acquisition of Custom Agronomics

Wayne, PA, October 3, 2022 – Inverness Graham, a private investment firm that targets innovative technology-enabled manufacturing, service and software companies, announced today that it has acquired Custom Agronomics, Inc. (“Custom Agronomics” or the “Company”) as part of its initiative to invest in lower middle market businesses where environmental sustainability is a key driver of growth. Based in Palm City, Florida, Custom Agronomics provides customized formulation and manufacturing of private-labeled liquid plant nutrition and other specialty products serving the specialty agriculture and turf & ornamentals markets. The Company’s products aim to deliver enhanced yields and improved growth and performance in those market segments. Custom Agronomics is the fifth platform investment in Inverness Graham’s fourth fund.

“We are pleased to partner with Custom Agronomics, a leader in the specialty agricultural and turf & ornamentals markets,” stated Paul Nolen, Managing Principal at Inverness Graham. “The Company has excelled at delivering innovative customized and private-label solutions to leading regional and national distributors and is poised for even stronger growth ahead. Custom Agronomics develops products that offer key environmental benefits, including targeted and plant specific, nutritional and fertilizer-use efficiency products that produce greater agricultural and plant yields. A good example is Custom Agronomics’ line of nitrogen stabilizer products that directly reduce the need for fertilizer applied. As a result, less nitrous oxide, a potent greenhouse gas, is created in the farming process.”

Company co-founders Michael Williams and Brian Scott, who will continue running the business, stated, “We are proud that Custom Agronomics has become a leader in its field and a trusted partner to its growing base of customers in serving their specific needs. We look forward to collaborating with the team at Inverness Graham to further expand our offerings and capabilities for both existing and new customers as we pursue the next chapter at Custom Agronomics.”

Inverness Graham and Custom Agronomics are now seeking acquisitions of companies that provide high quality products to the specialty agriculture and turf markets.

Terms of the acquisition were not disclosed.

About Inverness Graham Investments

Headquartered in Wayne, PA, Inverness Graham is an operationally focused private investment firm that has raised over \$1 billion of capital since inception. Inverness Graham acquires innovative tech-enabled manufacturing, service and software companies in growing markets. Our approach is as unique as our heritage. Founded by senior executives of the Graham Group, a family-owned multi-national industrial concern, we bring unparalleled resources developed over a 60-year operating history to support our portfolio companies. Inverness Graham partners with businesses to provide the financial and operational support necessary to accelerate growth while enabling owners to achieve their key liquidity objectives.

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