

Inverness Graham & Bill Ellerkamp to Attend the 2017 MPO Summit

Philadelphia, PA, October 3, 2017 – Philadelphia, PA, October 3, 2017 - Inverness Graham, an operationally focused private investment firm with over \$500 million of assets under management, today announced it will be attending the 2017 Medical Product Outsourcing ("MPO") Summit. The summit is being held at the Marriott Marquis San Diego Marina, October 18-19, 2017.

Inverness Graham's medical device Industry Executive Partner and former CEO of ExtruMed, Bill Ellerkamp, will be in attendance and presenting on "Global Sourcing for a Worldwide Marketplace" from 2:45-3:30 p.m. on Wednesday, October 18th, 2017. Bill has recently been featured in Medical Product Outsourcing Magazine - click here to view his article [The Shrinking Supply Chain](#).



Inverness and Bill are hosting the registration and breakfast both days of the summit and are interested in meeting with companies to explore partnership opportunities. Inverness has a highly successful track record of partnering with founding owners and management teams in the medical device and component contract manufacturing market to achieve transformational growth, both organically and through acquisition.

Former platform build investments within the medical space include:

- AdvancedCath - manufacturer of catheters and components for a broad range of interventional and endosurgical applications. Following a platform investment in 2011 and 3 transformational add-on's, Inverness Graham successfully grew Revenue and EBITDA by over 4x and sold to a strategic acquirer in early 2015.



- ExtruMed - manufacturer of high precision, extruded thermoplastic tubing for demanding medical applications. Completed platform and 2 add-on acquisitions in under 4 years while growing Revenue and EBITDA over 3x.

Inverness backs management teams and supports founding owners by providing liquidity in a transaction and driving scale across the business. For consideration as a platform, a company must have at least \$2M of EBITDA. Inverness is open to buy-side, sell-side or direct introductions.

About Inverness Graham Investments

Headquartered in Newtown Square, PA, Inverness Graham is an operationally focused private investment firm with over \$500 million of assets under management. Inverness Graham acquires high growth, innovative manufacturing and services companies. Our approach is as unique as our heritage. Founded by senior executives of the Graham Group, a family owned multi-national industrial concern, we bring unparalleled resources developed over a 50-year operating history to support our portfolio companies. Inverness Graham partners with businesses to provide the financial and operational support necessary to accelerate growth while enabling owners to achieve their key liquidity objectives.

FOR FURTHER INFORMATION CONTACT:

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