



FOR IMMEDIATE RELEASE

## ***Inverness Graham will be attending the MD&M West Conference***

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**Philadelphia, PA, January 31, 2017** – Inverness Graham will be attending the upcoming MD&M West Conference at the Anaheim Convention Center from February 7th-9th and is interested in meeting with companies to explore partnership opportunities. Inverness Graham's medical device Industry Executive Partner and former CEO of ExtruMed, Bill Ellerkamp, will be attending with Scott Kehoe, co-founder and Managing Principal of Inverness Graham. Bill has recently been featured in Medical Product Outsourcing Magazine. Click here to view his article ["The Shrinking Supply Chain - A review of the M&A activity within the medtech contract manufacturing space in 2016."](#)

Inverness Graham has a highly successful track record of partnering with founding owners and management teams in the medical device and component contract manufacturing market to achieve transformational growth, both organically and through acquisition. Former platform build investments include:

- **AdvancedCath** - manufacturer of catheters and components for a broad range of interventional and endosurgical applications. Following a platform investment in 2011 and 3 transformational add-on's, successfully grew Revenue and EBITDA by 4x and sold to a strategic acquirer in early 2015.
- **ExtruMed** - manufacturer of high precision, extruded thermoplastic tubing for demanding medical applications. Completed platform and 2 add-on acquisitions in under 4 years while growing Revenue and EBITDA over 3x.

Inverness Graham backs management teams and supports founding owners by providing liquidity in a transaction and driving scale across the business. For consideration as a platform, a company must have at least \$2M of EBITDA. Inverness Graham is open to buy-side, sell-side or direct introductions.

## **About Inverness Graham Investments**

Headquartered in Newtown Square, PA, Inverness Graham is an operationally focused private investment firm with over \$500 million of assets under management. Inverness Graham acquires high growth, innovative manufacturing and services companies. Our approach is as unique as our heritage. Founded by senior executives of the Graham Group, a family owned multi-national industrial concern, we bring unparalleled resources developed over a 50 year operating history to support our portfolio companies. Inverness Graham partners with businesses to provide the financial and operational support necessary to accelerate growth while enabling owners to achieve their key liquidity objectives.

FOR FURTHER INFORMATION CONTACT:

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