



INVERNESS GRAHAM INVESTMENTS

Inverness Graham Investments is an operationally focused, lower middle market private equity firm headquartered in suburban Philadelphia that seeks to acquire high growth, technology enabled manufacturing and service companies. Working in partnership with management teams, Inverness Graham provides the capital, contacts and guidance needed to drive growth and deliver superior shareholder returns.

Inverness Graham was founded by senior executives of the Graham Group of industrial businesses. For over 45 years the Graham name has been synonymous with global industrial innovation in packaging, machinery, recycling, and building products. Inverness Graham currently has \$145 million under management and continues the Graham Group’s tradition of leveraging manufacturing innovation and technology to transform industries and build businesses of enduring value.

INVESTMENT TARGETS

Strategic Focus:	Technology Enabled Manufacturing & Service Companies	Equity Investment Range:	\$5M to \$30M+
Transaction Types:	Equity for Growth Oriented Buyouts, Platform Builds	Target Company Revenue:	\$10M to \$50M
Ownership:	Control	Enterprise Value:	\$20M to \$75M
		EBITDA:	\$3M to \$10M

INVESTMENT FOCUS

Inverness Graham targets growing businesses in industry segments where innovation is driving growth, such as:

- Medical/Pharma Manufacturing & Processing
- Energy, Power & Water (Production, Storage, Distribution)
- Enabling Technologies (Wireless, Software, Sustainability, etc.)

Inverness Graham targets industry segments and businesses with the following 4 Investment Criteria:

4 Key Investment Criteria	Historical Markets	Representative Transactions														
	Advanced Materials Aerospace Building Products Electronics Energy & Power Industrials (Manufacturing Services & Technology) Medical/Pharma Mfg Transportation/Logistics (Among Others)	<table border="1"> <thead> <tr> <th>Company</th> <th>Description</th> </tr> </thead> <tbody> <tr> <td>Nexergy</td> <td>Battery & Charger Manu.</td> </tr> <tr> <td>ExtruMed</td> <td>Medical Components</td> </tr> <tr> <td>Faxitron X-Ray</td> <td>Medical Equipment</td> </tr> <tr> <td>SkyBitz</td> <td>Logistics & Tracking</td> </tr> <tr> <td>NCSRT</td> <td>Bio Pharma Filtration</td> </tr> <tr> <td>Energy Solutions</td> <td>Pipeline Software</td> </tr> </tbody> </table>	Company	Description	Nexergy	Battery & Charger Manu.	ExtruMed	Medical Components	Faxitron X-Ray	Medical Equipment	SkyBitz	Logistics & Tracking	NCSRT	Bio Pharma Filtration	Energy Solutions	Pipeline Software
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VALUE ADDED INVESTING & THE GRAHAM GROUP

As a Graham Group sponsored fund, Inverness Graham and its portfolio companies benefit from the group’s substantial investment and operating resources. Graham’s three legacy industrial businesses operate in more than 90 locations worldwide with combined sales of almost \$3 billion. Collectively, Graham Group sponsored investment entities manage approximately \$3 billion in investment capital.

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